

**BLOCK64****PARTNERS**

Faster, smarter selling for the modern IT era

Hidden inside your customer's hybrid environment is a goldmine of opportunity. Block 64's Discovery & Insights Platform helps you uncover it — transforming data into strategic outcomes across ITAM, Security & Risk, and Cloud Migration & Optimization.

The result? Your customers will reduce risk, costs and complexity. And you'll help them do it with faster sales cycles, larger deals and guaranteed ROI.

+30%**Cloud Service
Revenue****30%****Faster
Close Rates****3x****Average
Deal Size****45%****Protected Profit
Mark-Up**

How It Works

- 1 Easy, no-code deployment**
Deploy agentless and/or remote discovery applications in your customer's environment in minutes.
- 2 Comprehensive discovery**
Automatically scan the environment, collecting thousands of data points to generate a comprehensive, real-time list of all assets and usage metrics.
- 3 New opportunities, powered by insights**
Surface insights and create automated customizable reports, generating new opportunities to cross-sell and upsell your software and services.

**Dedicated Partner****Branded Portal****Technical Support****Training & Certification**

Get a free trial for your customers, today.

Talk to sales to unlock a free 7-day trial for you or your customers. Go to: block64.com/partners

